

SOUND
LIKE YOU?

Contact us today for more information

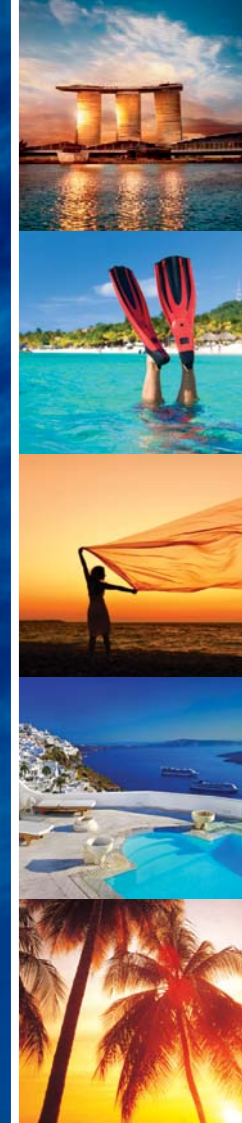
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DO YOU WANT
MORE TIME AND
MONEY TO DO THE
THINGS YOU LOVE?





NO FIXED COSTS
UNLIMITED INCOME
MAXIMUM COMMISSIONS
GREATER FLEXIBILITY
MORE ME TIME



START EARNING TODAY

We make it our business to enable experienced travel professionals like you to maximise your personal income whilst creating more time for the things you love.

All the commission you earn will count towards your income package. There are no joining or monthly membership fees and all of our associates are rewarded with the most generous commission incentive scheme in the market.

**WHEN WE SAY UNLIMITED INCOME,
WE MEAN UNLIMITED INCOME!**



\$200,000
\$120,000
\$80,000

WE REALISE THAT EVERYONE IS DIFFERENT, SO WE OFFER A VARIETY OF FORMULAS TO FIT YOUR INDIVIDUAL NEEDS.



WHAT STAGE OF YOUR TRAVEL CAREER ARE YOU AT?

1

ARE YOU A CONSULTANT

with a reliable client base, who wants a hassle free environment to just get on with servicing your clients?

THEN TAKE ADVANTAGE OF...

- Total freedom to determine your own hours so you have more time to enjoy the things you love
- The option to operate from home, or from our office space in Wembley (WA)
- Complete autonomy over your client portfolio and supplier choices
- The backing of a trusted brand and support team behind you should you need it



“WHEN YOU ADD FLEXIBLE HOURS AND THE INCREASE IN EARNING CAPACITY, I’M JUST AMAZED I DIDN’T JOIN TAA EARLIER”.

CONNIE WHITE, ASSOCIATE SINCE 2005

WHAT STAGE OF YOUR TRAVEL CAREER ARE YOU AT?

2

ARE YOU AN OWNER / MANAGER

who wants to retain autonomy, without the stress of admin and fixed costs, or have you been considering leaving the industry?

THEN TAKE ADVANTAGE OF...

- Being free from the stress of rent, TCF membership, licensing, IT contracts and staffing
- Having all your client and supplier payments handled through head office, while still making your own bookings in the CRS or direct with your preferred suppliers
- 24/7 access to online ticketing and booking facilities so you can work when you want, and play when you don't
- Monthly reporting done by us, a detailed reference manual and admin support should you need it

OR...

If you're ready to leave the travel industry, TAA can also offer to purchase your business.

"AFTER OWNING MY OWN AGENCY FOR 15 YEARS, IT WAS AN EXCITING CHANGE TO BE ABLE TO DEVOTE 100% OF MY TIME TO CLIENT MANAGEMENT AS OPPOSED TO STAFF MANAGEMENT"

PETER DAVIS, AN ASSOCIATE SINCE 2001





WHAT STAGE OF YOUR TRAVEL CAREER ARE YOU AT?

3

ARE YOU A CONSULTANT BETWEEN ROLES

looking for a commitment free arrangement, and don't want to work purely for commissions?

THEN TAKE ADVANTAGE OF...

- A retainer plus commissions whilst you find your feet, giving you unlimited growth potential and a secure income
- The option to operate from home, or our office space in Wembley (WA)
- Freedom to determine your own hours so you have more time to enjoy the things you love
- Processing of all your client and supplier payments by our accounts department
- Regular reporting on all your sales and commissions

“ONCE I WAS FREE OF ALL THE DAILY DUTIES OF BEING AN AGENCY MANAGER I COULD CONCENTRATE SOLELY ON SERVICING MY CLIENTS AGAIN!”

MIKE MCGRATH, AN ASSOCIATE SINCE 2003

WHAT OTHER BENEFITS WILL I GET?

AS ONE OF OUR VALUED ASSOCIATES YOU WILL BENEFIT FROM ALL OF THE FOLLOWING...

- Access to airline ticketing, including 24/7 online ticketing and preferred commission arrangements on key airlines
- Maximum commission returns paid monthly
- Galileo reservations system and travel accounting software (CCTE) for your use (with free access to Travelport training courses)
- An email account with webmail access which can also be connected to your blackberry device
- Processing of client and supplier payments by our accounts department
- Professional indemnity insurance coverage included at no cost
- Initial supply of business cards and ticket wallets
- Access to preferred supplier arrangements, airfare database, marketing, conferences, training sessions, calypsonet and other online booking engines
- Access to International Cruise Council training and agents website
- Templates provided for all common travel booking forms, for retail and corporate
- A personalised web profile page on our Travel Associates Australia website
- Up-to-date industry information
- Regular courier of documents/ brochures to your home if you are home-based
- Access to office space and facilities at our WA head office
- Access to quality relief staff
- Access to industry incentives and familiarisations
- Regular reports on your sales and commissions

